Hotel Experts Consulting

TRACK RECORD

25 years of experience has enabled us to consolidate our know how in different aspects of the hotel industry: hotel development, re-positioning, technical assistance and management advice, to name a few.

To learn more about us, discover here after our track record.

1987 **The Guanahani 5*, Saint Barthelemy - FWI**

Leading Hotels of the World – 68 units

Owner: Axa Group



- Hotel Development
- Pre-opening
- Management
- Sales & Marketing

1990 **The Montalembert 4*, Paris - FRANCE**

Preferred Hotels – 56 units

Owner: Grace Leo & Stephane Andrieu



- Hotel Development
- Pre-opening
- Management
- Asset Management

1991 **The Château de Noirieux 4*- FRANCE**

Relais & Châteaux – 19 units

Owner: Private



- Hotel Development
- Management Consultancy
- Asset Management

1992 **The Clarence 5*, Dublin - IRELAND**

Leading Hotels of the World – 57 units

Owner: U2 Rock Band



- Hotel Development
- Pre-opening
- Management
- Sales & Marketing

1992 **The Toiny 5*, Saint Barthelemy - FWI**

Relais & Châteaux – 15 units

Owner: Chinese entrepreneur



- Hotel Development
- Management Consultancy

1996 **The Lancaster 5*, Paris - FRANCE**

Leading Hotels of the World – 57 units

Owner: Grace Leo & Stephane Andrieu



- Hotel Repositioning
- Pre-opening
- Management
- Asset Management

1998 **The Cotton House 5*, Mustique - GRENADINES**

Leading Hotels of the World – 20 units

Owner: Mustique Company



- Hotel Repositioning
- Management

2000 **The Royal Riviera 5*, St-Jean Cap-Ferrat - FRANCE**

Leading Hotels of the World – 105 units

Owner: Westmont Hospitality



- Hotel Repositioning
- Management
- Sales & Marketing

2000 **The Bel-Ami 4*, Paris - FRANCE**

Design Hotels – 115 units

Owner: Goldman Sachs



- Hotel Repositioning
- Pre-opening
- Management

2003 **The Cadogan 5*, London - THE UNITED KINGDOM**

Leading Hotels of the World – 60 units

Owner: LHW/ Private Fund



- Hotel Repositioning
- Pre-opening
- Management

2004 **The Bairro Alto 5*, Lisbon - PORTUGAL**

Leading Hotels of the World – 55 units

Owner: Portuguese Real Estate Group



- Hotel Development
- Pre-opening
- Management
- Sales & Marketing

2007 **Discovery 5*, Marigot Bay - SAINT LUCIA**

Leading Hotels of the World – 124 units

Owner: Private Investors



- Technical Assistance
- Pre-opening

2008 **The Jules 4*, Paris - FRANCE**

Independant – 101 units

Owner: Westbridge Fund

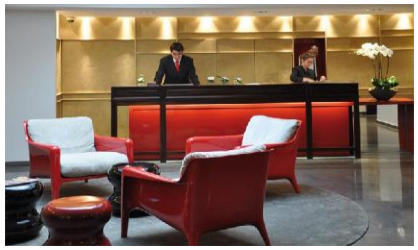


- Hotel Repositioning
- Management

2009 **The Beauchamps 4*, Paris - FRANCE**

Worldhotels – 89 units

Owner: Westbridge Fund



- Hotel Repositioning
- Management

2009 **Marriott Champs-Elysées 5*, Paris - FRANCE**

Marriott International – 192 units

Owner: Strategic Hotels & Resorts



- Hotel Repositioning

2010 **The Vidago Palace & Spa 5*, Porto - PORTUGAL**

Leading Hotels of the World – 70 units

Owner: Unicer Group



- Hotel Development
- Pre-opening
- Management
- Sales & Marketing

2010 **Villa Nyaman 5*, Bali - INDONESIA**

Independant – 6 villas

Owner: Private Investors



- Hotel Development
- Pre-opening
- Asset Management

2011 **Renaissance Le Parc Trocadero 5*, Paris - FRANCE**

Marriott International – 122 units

Owner: Strategic Hotels & Resources



- Hotel Repositioning

2011 **Selman Hotel 5*, Marrakech - MOROCCO**

61 units

Owner: Moroccan Family



- Hotel Development
- Pre-opening

2011 **Hôtel Le Place d'Armes 5*- LUXEMBOURG**

Relais & Châteaux – 30 units

Owner: Private



- Consulting
- Hotel Positioning
- Management

2012 **Hermitage Menteng 5*, Jakarta - INDONESIA**

Leading Hotels of the World – 90 units

Owner: Indonesian Real Estate Group



- Hotel Development
- Pre-opening

2012 **Millennium UN Plaza 5*, New York - USA**

Millennium & Copthorne – 439 units

Owner: City Developments Limited



- Hotel Repositioning
- Pre-opening

2013 **Cayena Hotel 5*, Caracas - VENEZUELA**

Leading Hotels of the World – 47 units

Owner: Otaola Family



- Technical Assistance
- Pre-opening
- Management Consultancy

2014 **The Bairro Alto 5*, Lisbon - PORTUGAL**

Leading Hotels of the World – 55 units

Owner: Portuguese Family



- Technical Assistance Extension Program

2014 **Valverde Hotel 5*, Lisbon - PORTUGAL**

25 units

Owner: Private Entrepreneurs



- Technical Assistance
- Pre-opening
- Management Consultancy

2015 **Flamands Project 5*, Saint Barthelemy - FWI**

27 units

Owner: Venezuelan Family



- Hotel Development Project

2016 **Le Place d'Armes Hotel 5* - Luxembourg**

2019 Relais & Châteaux - 30 rooms & suites

- *La Cristallerie ✿ – Gastronomic Restaurant*
- *Le Pless – Gourmet Rôtisserie*
- *Le Cafe de Paris*
- *Le 18 Bar*
- *Private salons*

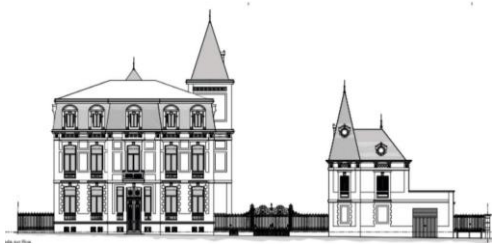
Owner: Hotel Experts Consulting



2019 **Villa Petrusse 5* - Luxembourg**

2023 Relais & Châteaux - *22 rooms & suites*

Owner: Cie Financière La Luxembourgeoise



- Hotel Development

2019 **Le Place d'Armes Hotel 5* - Luxembourg**

2023 Relais & Châteaux - 30 rooms & suites

- *La Cristallerie – Gastronomic Restaurant*
- *Le Pless – Gourmet Rôtisserie*
- *Le Cafe de Paris*
- *Le 18 Bar*
- *Private salons*

Owner: Cie Financière La Luxembourgeoise



- Management

2023 **Cercle Munster - Luxembourg**

2026

Owner: Munster SA – Cercle Munster ASBL



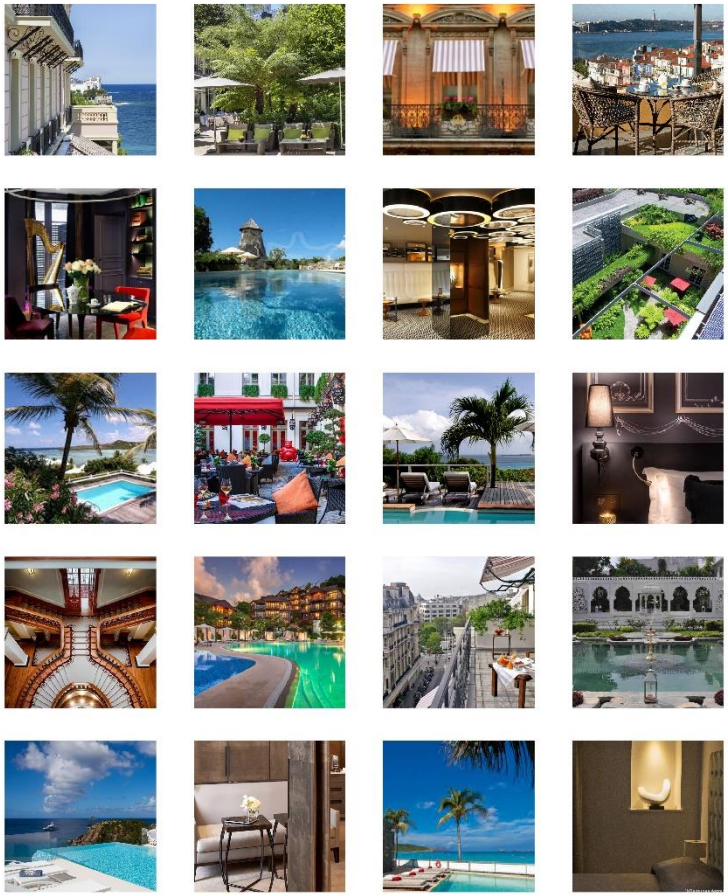
- Operational Audit
- Management Consultancy
- Technical Assistance
- Renovation Program

2024 **Projet Botanica - Luxembourg**

Owner : CODIC – Realestate Group



- Hotel Development Consultancy



Hotel
Experts
Consulting